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Wai Leng LEE is ABB Enterprise Software Regional Sales Manager leading the South-East & North Asia markets. Wai Leng is responsible for enterprise software portfolio solutions from ABB Grid Automation BU for CALM (Connected Asset Lifecycle Management) and EPM (Energy Portfolio Management) solutions.

Before ABB, Wai Leng was with IBM for 4 years as Enterprise Sales Manager, IBM Analytics where she built relationships with strategic accounts, drove adoption of Big Data and Analytics for Enterprise customers in the transportation, government, water and energy sectors. Prior to IBM, she held positions in business development, channel management and sales development with software and IT security principal companies covering South-East Asia region. She helps customers drive customer experience management, business analytics, business transformation, digitalization and cyber-security initiatives across industries like banking, insurance, telecommunications, government, logistics, transportation and utilities.

Wai-Leng holds a Bachelor degree in Business from Nanyang Technological University and a Master of IT in Business (Analytics) from Singapore Management University.